HERANBA INI BALANCE SHEET A			
EQUITY & LIABILITIES	Note	As at 31.03.2016	As at 31.03.2015
Shareholders' Funds	-	Rupees	Rupees
Share capital	2	80,625,160	70 455 164
Reserves and surplus	3	910,626,540	79,455,160 759,958,769
Share application money pending allotment			
Share application money			11,700,000
Non-Current Liabilities			
Long term borrowings	4	4,095,084	5,675,227
Deferred tax liabilities (net)		48,540,551	34,623,236
Other long term liabilities	5	36,984,273	31,974,022
Long term provisions	6	25,368,199	14,987,870
Current Liabilities			
Short term borrowings	7	952,782,526	869,672,306
Trade payables	8	921,399,406	1,260,480,482
Other current liabilities	9	154,206,882	168,773,275
Short term provisions	10	339,814,391	232,957,639
Total		3,474,443,012	3,470,257,986
ASSETS			
Non-Current Assets			
Fixed assets	V.		
Tangible assets	11	445,062,772	413,295,893
Non current investments	12	369,841	267,341
Long term loans and advances	13	31,782,842	23,343,582
Current Assets			
Inventories	14	780,652,000	1,085,914,575
Trade receivables	14	1,452,636,056	1,131,008,730
Cash and cash equivalents	14	159,825,052	137,455,987
Other current assets	14	604,114,449	678,971,878
Fotal		3,474,443,012	3,470,257,986

Notes to accounts form integral part of this balance sheet As per our report of even date



For Heranba Industries Limited S.K.Shetty R.K.Shetty Managing Executive Director Director DIN: 00038681 DIN : 00038703

## HERANBA INDUSTRIES LIMITED STATEMENT OF PROFIT AND LOSS FOR THE YEAR ENDED 31ST MARCH, 2016

Particulars		For the year ended	For the year ended
		31st March, 2016	31st March, 2015
Revenue from Operations	15	5,203,908,839	5,196,576,079
Non operating revenue	15	64,457,707	77,202,750
		- ,, , ,	,,
Total	-	5,268,366,546	5,273,778,829
EXPENDITURE			
(Increase)/ decrease in stock	16	120,851,893	(182,607,309)
Cost of materials consumed	17	3,611,658,898	3,932,224,468
Employee benefits expenses	18	297,780,487	246,015,517
Other Expenses	19	773,956,105	793,939,651
Finance cost		133,925,138	137,828,040
Depreciation	11	39,658,840	53,181,778
Total	-	4,977,831,361	4,980,582,145
Profit before Tax		290,535,185	293,196,684
Tax expense			
(1) Current tax		109,500,000	95,500,000
(2) Deferred tax		13,917,315	13,539,047
Profit after Tax		167,117,870	184,157,637
Basic and Diluted Earnings Per Share		21.38	25.83
Notes to accounts form integral part of this state	ement	a a	5 H
As per our report of even date			
For Anay Gogte & Co.,		For Heranba Inc	lustries Limited
Chartered Accountants		1	
A.R.Gogte		Male	< RIT
Proprietor MUMBAL *		S.K. Shetty	R.K. Shetty
Membership No. 37046		Managing	Executive
		Director	Director
Place : Mumbai		DIN: 00038681	DIN : 00038703
Date : 3rd September, 2016			

Date : 3rd September, 2016

Notes to Accounts for the year ended 31<sup>st</sup> March 2016

- 1. Significant Accounting Policies
- a. Basis of Accounting

The Financial Statements are prepared under historical cost convention on accrual basis and comply with the applicable accounting Standards issued by the Institute of Chartered Accountants of India and the relevant provisions of the Companies Act, 1956.

b. Sales and Other Income

Sales comprise sale of goods and services including excise duty but exclusive of sales tax. Other Income is accounted for on accrual basis.

c. Fixed Assets

All Fixed assets are valued at their cost of acquisition except the land which is stated at revalued amount.

d. Investments

Investments are valued at cost.

e. Depreciation

Depreciation is provided for on WDV method in accordance with Schedule II of the Companies Act, 2013. Depreciation is calculated from the month in which the assets are acquired or put to use, whichever is later. In respect of assets disposed of or written off during the year, depreciation is calculated upto the month of disposal or write off of the assets.

f. Inventories

Raw Materials, Packing Materials, Work-in-progress and Consumable Stores and Spares are valued at cost. Finished goods are valued at cost or market price whichever is lower.

g. Foreign Currency Transactions

Foreign currency transactions are accounted for at the rates prevailing on the date of transaction. Exchange Rate fluctuation arising on account of foreign currency term loan is adjusted to the fixed assets acquired out of the term loans. All other exchange rate differences are dealt with in the Statement of profit & loss.



## h. Borrowing Costs

Borrowing costs that are directly attributable to the acquisition or construction of a qualifying asset, that necessarily takes substantial period of time to get ready for its intended use, are capitalised as part of that asset. Capitalisation of borrowing costs is done till the time when substantially all the activities necessary to make the qualifying assets ready for its intended use are complete. In respect of a qualifying asset which is completed in parts that are capable of being used while construction continues for other parts, capitalisation of borrowing cost for a part is done till the time when substantially all the activities necessary to make such part ready for its intended use are complete.

## i. Cenvat Credit

Cenvat credit is accounted for by recording materials and assets purchased net of excise duty. Modvat credit is utilised against excise duty payable on despatch of finished goods.

## j. Segment Accounting

Reportable segments are identified having regard to the dominant source of revenue and nature of risk and returns.

## k. Taxes on Income

Tax on income for the current period is determined on the basis of taxable income and tax credits computed in accordance with the provisions of the Income Tax Act, 1961. Deferred Tax is recognised on timing difference between the accounting income and the taxable income for the year, and quantified using the tax rates and tax rates and laws enacted as on the Balance Sheet date. Deferred tax assets are recognised and carried forward to the extent there is a reasonable certainty that sufficient future taxable income will be available against which such deferred tax assets can be realised.

## I. Retirement Benefits for Employees

Gratuity payable in accordance with the provisions of the Payment of Gratuity Act, 1972 is provided for in the accounts on the basis of actuarial valuation. Gratuity liability to the eligible employees is covered by a Group Gratuity Scheme of the Life Insurance Corporation of India. Premium paid for the year is charged to the Profit & Loss account. Company's contribution payable during the year to Provident Fund is charged to the Statement of Profit & Loss.

2. Previous year figures have been regrouped / rearranged wherever necessary.



Notes to Accounts for the year ended 31st March, 2016

### Value of Raw Materials consumed

	Current Y	'ear	Previous Year	
	Value Rupees	%	Value Rupees	%
Imported	443,683,120	12.28%	576,207,474	14.65%
Indigenous	3,167,975,778	87.72%	3,356,016,994	85.35%
Total	3,611,658,898	100.00%	3,932,224,468	100.00%

### Value of Stores and Spares consumed

		Current Y	ear	Previous Year	
		Value Rupees	%	Value Rupees	%
Imported		-	-	-	-
Indigenous		72,156,572	100.00%	73,184,038	100.00%
	Total	72,156,572	100.00%	73,184,038	100.00%

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4

Current Year Rupees	Previous Year Rupees
443,683,120	821,847,979
9,813,460	15,325,203
1,943,894	2,009,713
-	Year Rupees 443,683,120 9,813,460

Earnings in Foreign Exchange	Current Year Rupees	Previous Year Rupees
F.O.B.value of Exports	1,669,464,710	1,645,213,660

## Salary and Wages include remuneration to directors including Managing Director

	Current Year Rupees	Previous Year Rupees
Salary	23,592,000	17,808,001
Contribution to Provident and other funds	86,400	37,440
Bonus	1,505,000	1,709,248
Perquisites	160,289	
Total	25,343,689	19,554,689

8 i) Estimated amount of capital commitments to be executed on capital account and not provided for Rs. 19.47 lacs (Previous Year Rs. 46.87/-lacs ) Net of Advances.

ii) Contingent liability not provided for :

a) Guarantees issued by a bank Rs. 544.97/- lacs (Previous year Rs. 346.50/- lacs)

b) Disputed Excise Duty/ Customs Duty demands Rs.1,851.22 lacs (Previous year Rs.1,851.22 lacs).

- b) Disputed Income tax liability Rs. 190.49 lacs (Previous year Rs.NIL).
- d) Claims now acknowledged as debts by the Company Rs. 130.00 lacs (Previous year Rs. 130.00 lacs )



7

### Segment Reporting

Based on the guiding principles given in the Accounting Standard 17, Company's primary business consists of manufacturing and selling of pesticide chemicals of various types and grades which mainly have identical risks and returns. As such there is no other reportable business segment. The secondary business segment is determined by geographical location of its customers. The secondary segment information is given as under:

Particulars	Current Year Rupees	Previous Year Rupees
Revenue by Geographical Market		
India	3,654,791,401	3,395,288,849
Outside India	1,776,699,223	1,961,731,051
Total	5,431,490,623	5,357,019,900

Note: All the fixed assets of the company are located in India.

10 Related Party Disclosures under Accounting Standard 18

Shri Sadashiv K.Shetty, the Managing Director and Shri Raghram K.Shetty, Executive Director of the company together with their relatives hold the substantial share capital of the Company. The following transactions were carried out with the related parties in the ordinary course of business.

	Particulars		Current Year Rupees	Previous Year Rupees
i.	Remuneration to Directors		25,343,689	19,554,689
ii.	Payment of Dividend	Interim Final	22,165,710	14,165,955
111	Shakti Bioscience Limited	Purchases Sales	5,942,870	29,010,855
v.	Sams Industries Ltd.	Due for expenses	9,795,119	9,069,555
v	Heranba Agroscience Ltd.	Due for expenses	1,512,000	1,150,000
vi	Mrs. Shreya M. Shetty	Professional charges	1,700,000	787,500

11 Dividend Provided on Cumulative Preference Shares Rs. 3,01,452/- (Previous Year Rs.3,01,452/-)

12 Based on the information and records available with the company, there are no companies which fall under categories defined under the Micro, Small and Medium Enterprises Deveopment Act, 2006. This has been relied upon by the auditors.

13 Some of the balances of Deposits, Sundry Debtors, Loans and Advances and Current Liabilities are subject to confirmation.

# 14 The maximum obligations on long-term non-cancelable operating leases payable as per the rentals stated in the respective agreements are as follows:

	Current Year Rupees	Previous Year Rupees
Lease rentals paid during the year	7,374,531	6,334,142
Lease rentals due within one year	7,374,531	6,334,142
Between one year and five years	NIL	NIL
After five years	NIL	NIL

The operating lease arrangements relate to office premises and godowns. The Company has not entered into any finance lease arrangements.



Earnings Per Share	Current Year Rupees	Previous Year Rupees
Number of equity shares outstanding at the beginning of the year	7,694,306	3,847,153
Average number of equity shares outstanding during the year	7,799,766	7,114,598
Weighted Average number of equity shares	7,799,766	7,114,598
Profit after Tax	167,117,870	184,157,637
Less: Dividend on Preference Shares (including dividend tax)	362,828	362,828
Net Profit attributable to equity shares	166,755,042	183,794,809
Basic and Diluted Earnings per share	21.38	25.83

#### 16 Deferred Tax Liability

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Major Components of Deferred Tax Assets and Liabilities	Current Year Rupees	Previous Year Rupees
Deferred Tax Liabilities		
Tax effect due to difference between the written down value of fixed assets under the Companies Act, 1956 and the Income-tax Act, 1961	52,610,854	34,623,236
	52,610,854	34,623,236
Deferred Tax Assets		
Tax effect due to payments allowed on actual payment basis	4,070,303	5
	4,070,303	-
Deferred Tax Liability / (Asset) [ Net ]	48,540,551	34,623,236
Incremental Liability/(Asset)	13,917,315	13,539,047

Signatures to Notes 1 to 19 For Anay Gogte & Co., Chartered Accountants

ei R [A.R.Gogte]

Proprietor

Place : Mumbai Date : 3rd September, 2016

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For Heranba Industries Limited

S.K. Shetty Managing Director DIN: 00038681 DIN : 00038703

R.K. Shetty Executive Director

		As at 31.03.2016		As at
Share Capital Authorised:	No. of Shares	Rupees	No. of Shares	31.03.2015 Rupees
Equity Shares of Rs.10/- each Preference Shares of Rs.10/- each	9,500,000 50,000	95,000,000 5,000,000	9,500,000 50,000	95,000,000 5,000,000
		100,000,000	2-	100,000,000
Issued, Subscribed and Paid-up Equity Shares of Rs.10/- each fully paid-up 12 % CumulativePreference Shares of Rs.100/- each	7,811,306	78,113,060	= 7,694,306	76,943,060
fully paid-up	25,121	2,512,100	25,121	2,512,100
Total Reconciliation of Number of Equity Shares	-	80,625,160	-	79,455,160
Balance at the beginning of the year Add: Issued during the year Less:Reduction during the year	7,694,306 117,000 -	76,943,060 1,170,000	3,847,153 3,847,153	38,471,530 38,471,530
Balance at the end of the year	7,811,306	78,113,060	3,847,153	76,943,060
Reconciliation of Number of Preference Shares Balance at the beginning of the year Add: Issued during the year Less:Reduction during the year Balance at the end of the year	25,121	2,512,100	25,121 - -	2,512,100 - -
	25,121	2,512,100	25,121	2,512,100
(out of 78,11,306 shares, 45,47,153 (Previous year 45,47,153) shares were issued as Bonus shares by capitalisation of General Reserves and Share Premium Account)				
[Preference Shares are redeemable at par at the option of the company at any time, but not later than 20 years from the date of issue i.e. 20.2.2002]				
 Details of equity shares held by shareholders holding n	nore than 5% of the	e aggregate share	s in the company	
Name of the shareholder	No. of Shares	%	No. of Shares	%
Mr. Sadashiv K. Shetty Mr. Raghuram K. Shetty Mrs. Sujata S. Shetty Mrs. Vanita R. Shetty	3,138,132 2,116,170 646,080 403,600	40.17% 27.09% 8.27% 5.17%	3,084,632 2,064,170 634,580 403,600	40.09% 26.83% 8.25% 5.25%



HERANBA INDUSTRIES LIMITED				Note
Reserves and Surplus		As at		As at
		31.03.2016		31.03.201
	Rupees	Rupees	Rupees	Rupee
General Reserve				
Balance at the beginning of the year	127,500,000		117,500,000	
Less : Capitalised during the year	-		20,000,000	
Additions during the year	30,000,000	157,500,000	30,000,000	127 500 00
		137,300,000		127,500,00
Securities Premium Account:				
Balance at the beginning of the year Less : Capitalised during the year	68,685,540		87,157,070	
Additions during the year	10,530,000		18,471,530	
	10,000,000	79,215,540		68,685,54
Develoption Develop (		2 A		
Revaluation Reserve for Land	60,267,942	60,267,942	60,267,942	60,267,94
Profit & Loss Account:	876. 1			
Balance at the beginning of the year	503,505,288		370,971,245	
Profit for the year	167,117,870		184,157,637	
	670,623,159	ſ	555,128,882	
Less: Transfer to general reserve	20.000.000	1	20,000,000	
Proposed dividend - equity	30,000,000		30,000,000 3,541,489	
Interim dividend	22,165,710		14,165,955	
Tax on proposed dividend			720,964	
Tax on interim dividend	4,451,563		2,832,358	
Proposed dividend - preference Tax on preference dividend	301,452		301,452	
rax on preference dividend	<u>61,376</u> 56,980,101	ŀ	<u>61,376</u> 51,623,594	
		613,643,058	51,025,594	503,505,28
Total	-	910,626,540		759,958,770
, otal	27-	910,020,940		/39,930,//(
		T	Vinte à Lace	
HERANBA INDUSTRIES LIMITED				Note 4
Long Term Borrowings				
ŵ.		As at 31.03.2016		As at
		Rupees		31.03.201 Rupee
Secured:				Rupee
Vehicle loans		4,095,084		5,675,222
Total		4,095,084		5,675,22
		.,		5/0/5/22/

٠.



HERANBA INDUSTRIES LIMITED		Note 5
Other Long Term Liabilities		
	As at 31.03.2016 Rupees	As at 31.03.2015 Rupees
Security Deposits	36,984,273	31,974,022
Total	36,984,273	31,974,022

HERANBA INDUSTRIES LIMITED		Note 6
Long Term Provisions		
	As at	As at
	31.03.2016	31.03.2015
	Rupees	Rupees
Provision for Gratuity	18,334,370	9,019,946
Provision for Leave Encashment	7,033,829	5,967,924
Total	25,368,199	14,987,870

HERANBA INDUSTRIES LIMITED		Note 7
Short Term Borrowings		
	As at	As at
	31.03.2016	31.03.2015
	Rupees	Rupees
Secured:		17 Mar.
From Banks:		
Demand Loan	394,393,982	394,591,082
Cash Credit - Corporation Bank	317,933,336	357,245,828
Cash Credit - Syndicate Bank	184,515,768	
Packing Credit	43,348,029	115,169,636
Other Loans		574,349
	940,191,115	867,580,895
Unsecured:		
Deposits from shareholders/directors	12,591,411	2,091,411
Total	952,782,526	869,672,306

Cash Credit and Packing Credit facilities and other loans from Corporation Bank and Syndicate Bank are secured by:

a. Parri pasu First charge on the current assets of the Company ;
b. Parri pasu Equitable Mortgage of land, builings and hypothecation of plant and machinery at factory at Vapi ;

c. Joint and several guarantee by all directors of the Company in individual capacity.



HERANBA INDUSTRIES LIMITED		Note 8
Trade Payables		
	As at 31.03.2016 Rupees	As at 31.03.2015 Rupees
Sundry Creditors	921,399,406	1,260,480,482
Total	921,399,406	1,260,480,482

HERANBA INDUSTRIES LIMITED		Note 9
Other Current Liabilities		
	As at	As at
	31.03.2016	31.03.2015
	Rupees	Rupees
Current maturities of long term debt	2,376,000	3,195,000
Advances from customers	32,612,276	68,697,186
Other liabilities	119,218,605	96,881,089
Total	154,206,882	168,773,275

HERANBA INDUSTRIES LIMITED			Note 10
Short Term Provisions			
3	As at 31.03.2016 Rupees		As at 31.03.2015 Rupees
Proposed dividend - equity Proposed dividend - preference Tax on interim dividend Tax on proposed dividend Tax on preference dividend	301,452 4,451,563 <u>61,376</u> 4,814,391	3,541,489 301,452 2,832,358 720,964 61,376	7,457,639
Provision for Taxation	335,000,000		225,500,000
Total	339,814,391		232,957,639



Note: 11

NOTE TO BALANCE SGHEET AS AT 31ST MARCH 2016 HERANBA INDUSTRIES LTD

.

FIXED ASSETS

As on 31.03.15           Land         104,802,718           Building         73,710,364           Building         73,710,364           Plant & Machinery         519,462,915           Electical Installation         27,579,780           Piping         54,775,564		CUSI	ST	82 			DEPRECATION			WRITTEN D	WRITTEN DOWN VALUE
Machinery I Installation	1.03.15	Additions	Deductions	As on 31.03.2016	Upto 31.03.2015	Adjustments	For the year	Deductions	Deductions Upto 31.03.2016	As on 31.03.2016	As on 31.03.2016 As on 31.03.2015
Machinery	104,802,718	•	ŧ	104,802,718		ı			12	104,802,718	104,802,718
k Machinery al Installation	73,710,364	-		73,710,364	51,983,925	ł	1,554,705		53,538,630	20,171,734	21,726,439
al Installation	519,462,915	35,741,142	1	555,204,057	264,460,776		30,141,896		294,602,672	260,601,385	255,002,139
	27,579,780	1	ы	27,579,780	24,966,475		1,138,168		26,104,643	1,475,137	2,613,305
	54,775,564	1,391,832		56,167,396	41,815,377	1	1,451,363	ı	43,266,740	12,900,656	12,960,187
laboratory Equipment 6,88	6,888,776	•	ı	6,888,776	5,686,455		449,021		6,135,476	753,300	1,202,321
Oflice Equipment 5,70	5,707,640	125,753		5,833,393	4,786,347	ı	393,873	t	5,180,220	653,173	921,293
Computers 8,10	8,108,431	112,000	-	8,220,431	7,131,808	-	367,552	3	7,499,360	721,071	976,623
Vehicles 28,48	28,482,514			28,482,514	15,414,951		4,152,664		19,567,615	8,914,899	13,067,563
Furniture & Fixtures 7,43	7,433,637	11 L 1	t	7,433,637	7,410,332	1	9,598		7,419,930	13,707	23,305
Capital WIP		34,054,992	L	34,054,992		ŀ			1	34,054,992	ı
836,95	836,952,339	71,425,719	ĩ	908,378,058	423,656,446		39,658,840	•	463,315,286	445,062,772	413,295,893
Previous Year 743,66	63,433	743,663,433 101,003,240	7,714,334	836,952,339	370,569,712 17,685,983	17,685,983	35,495,795	95,044	423,656,446	413,295,893	



Non- Current Investments (At Cost)

		As at 31.03.2016		As at
		Rupees		31.03.2015 Rupees
Trade Investments (un-quoted):				Rupees
2000 Equity Shares of The Shamrao Vithal Co-op. Bank Ltd.	50,025			50,025
1000 Equity shares of Matrubhumi Co-op. Credit Society Limited	100,000			-
100 Equity Shares of The Kalupur Commercial Co-op Bank Ltd.	2,500			-
National Savings Certificates [Lodged with Government Departments as security]	178,316	330,841	-	179,316
Non Trade Investments (quoted) 41 Equity Shares of United Phosphorus Ltd.	22,500		22,500	
200 Equity Shares of Aditya Birla Money Ltd.	6,500		5,500	
500 Equity Shares of Gujarat State Financial Corporation Ltd.	10,000		10,000	
Total		39,000 369,841		38,000 267,341
Aggregate amount of quoted investments Aggregate market value of quoted investments Aggregate amount of unquoted investments		39,000 56,086 -		38,000 24,593 229,341

HERANBA INDUSTRIES LIMITED		Note 13
Other Non Current Assets	As at 31.03.2016 Rupees Rupees	As at 31.03.2015 Rupees Rupees
Long Term Loans and Advances: Deposits	31,782,842	23,343,582
Total	31,782,842	23,343,582



Note 12

i.

Current Assets		As at		As at
		31.03.2016		31.03.2015
	Rupees	Rupees	Rupees	Rupee
Inventories:				
(As Valued and Certified by the Management)	AND DECK DECKED DECKEDS		n Harris Marthalas (July M	
Raw Materials (At Cost)	142,519,283		331,310,981	
Work in progress (At Cost)	85,250,790		106,039,360	
Finished Goods (At cost or market value whichever is	493,979,210		594,042,533	
lower) Decking metericle (At Cost)				
Packing materials (At Cost)	58,902,717		54,521,701	
		780,652,000		1,085,914,57
Trade Receivables [Unsequred, Considered Cood]				
Trade Receivables [Unsecured, Considered Good]: Outstanding for more than six months from due date	311,988,242		249,359,640	
Less: Provision for doubtful debt	4,000,000		245,335,040	
	307,988,242		249,359,640	
Others	1,342,364,314		984,923,190	
	1,650,352,556		1,234,282,830	
Less: Bills discounted	197,716,500		103,274,100	
		1,452,636,056	100/2/ 1/100	1,131,008,730
Cash and Cash Equivalents:				
Cash on hand	10,863,147		5,208,004	
Bank balances	51000-010-010-010-010-010-010-010-010-01			
Current accounts	98,142,819		91,200,685	
Deposits with original maturity of more than 3			7.9	
months but less than 12 months	550			
Deposits with Maturity of more than 12 months	50,819,087		41,047,298	
Deposits with Maturity of more than 12 months	50,619,067	159,825,052	41,047,290	137,455,987
		159,025,052		137,433,907
Short Term Loans and Advances:		2		
Other Current Assets	5 · · · ·			
Income Tax payments	285,910,465		176,648,273	
Balances with revenue authorities	299,146,606		458,599,370	
Advances to Suppliers	343,421		30,758,627	
Advance - others	17,642,178		12,254,492	
Prepaid expenses	1,071,779		711,116	
		604,114,449		678,971,878
Total		2,997,227,558		3,033,351,170



Revenue				
		Current		Previous
		Year		Yea
Revenue from operations:	Rupees	Rupees	Rupees	Rupees
Sale of Goods		tata anataka anatosa in		
		5,431,490,623		5,357,019,900
Less:Excise duty	1	227,581,784		160,443,822
		5,203,908,839		5,196,576,078
Other Income:				-
Interest	11,001,238			
Dividend			4,993,609	
Export benefits & Other Income	18,762		17,962	
	56,037,918		57,607,474	
Exchange Rate Fluctuation		67,057,918		62,619,045
		(2,600,211)		14,583,705
otal		5,268,366,546		5,273,778,828

HERANBA INDUSTRIES LIMITED		NOTE 16
(Increase)/ Decrease in Stock	Current Year Rupees	Previous Year Rupees
Closing Stock of Finished Goods Closing Stock of Work In Progress	493,979,210 85,250,790 579,230,000	594,042,533 <u>106,039,360</u> 700,081,893
Less : Opening Stock of Finished Goods Opening Stock of Work In Progress	594,042,533 106,039,360 700,081,893	381,102,504 <u>136,372,080</u> 517,474,584
(Increase)/ Decrease in Stock	120,851,893	(182,607,309)

HERANBA INDUSTRIES LIMITED		NOTE 17
Cost of materials consumed	Current Year Rupees	Previous Year Rupees
Opening Stock - Raw Material (Chemicals) Opening Stock - Packing Material	331,310,981 54,521,700 385,832,681	348,435,802 34,482,565 382,918,367
Add : Purchases - Raw Material (Chemicals) Add : Purchases - Packing Material	3,197,772,588 229,475,629 3,427,248,217	3,686,952,041 248,186,742 3,935,138,783
Less : Closing stock of Raw Material (Chemicals) Less : Closing stock of Packing Material	142,519,283 58,902,717 201,422,000	331,310,981 54,521,701 385,832,682
Cost of materials consumed	3,611,658,898	3,932,224,468



HERANBA INDUSTRIES LIMITED		NOTE 18
Employee benefits expenses	Current	Previous
	Year	Year
	Rupees	Rupees
Salaires & Wages	277,152,361	228,064,506
Contribution to Provident and other funds	13,008,924	10,858,664
Staff welfare expenses	7,619,202	7,092,347
Total	297,780,487	246,015,517

HERANBA INDUSTRIES LIMITED		NOTE 19
Other expenses	Current	Previous
	Year	Year
	Rupees	Rupees
Consumption of stores and spare parts	72,156,572	73,184,038
Discount	120,066,223	118,699,881
Power & Fuel	214,734,620	235,355,694
Repairs to Machinery	37,229,161	30,330,564
Insurance	7,346,094	8,369,570
Remuneration to auditor:	252.000	220.000
As auditor	252,000	228,800
For taxation matters	40,000	25,000
For other services		209,734
26 (AU)	603,500	463,534
Rates and taxes	14,274,826	12,860,949
Freight, forwarding and transportation	147,619,326	148,156,360
Prior period expenses	457,173	2,338,113
Miscellaneous expenses	157,718,611	164,180,948
Corporate Society Responsibility Expenditure (CSR)	1,750,000	a na
Total	773,956,105	793,939,651
Finance cost	133,925,138	137,828,040



## HERANBA INDUSTRIES LIMITED CASH FLOW STATEMENT FOR THE YEAR ENDED 31ST MARCH, 2016

Α.	CASH FLOW FROM OPERATING ACTIVITIES:		Current Year Rupees	Previous Year Rupees
	Profit before tax		290,535,185	293,196,684
	Adjustments for: Depreciation		39,658,840	53,181,778
	Provision for doubtful debts Fixed asset written off		4,000,000	( <b>1</b> )
	Interest expenses		133,925,138	99,658 137,828,040
	Dividend Received Interest income		(18,762) (11,001,238)	(17,962) (4,993,609)
	Operating Profit before working capital changes		457,099,163	479,294,589
	Adjustments for:			
	Trade and other Receivables		(149,946,964)	(179,139,127)
	Inventories		305,262,575	(140,906,284)
	Trade Payables		(338,256,889)	79,190,753
	Cash generated from operations		274,157,885	238,439,931
	Direct Taxes paid (net of refunds received)		(109,262,192)	(68,387,627)
	Cash flow before extraordinary items	[A]	164,895,692	170,052,304
В.	CASH FLOW FROM INVESTING ACTIVITIES:			
	Purchase of Fixed Assets		(71,425,719)	(93,483,606)
	Proceeds from sale of fixed assets		· · · ·	-
	(Purchase)/ Maturity of Investments		(102,500)	
	Interest expenses Dividend Received		(133,925,138)	(137,828,040)
	Interest Received		18,762 11,001,238	17,962 4,993,609
	Net cash used in Investing activities	[B]	(194,433,357)	(226,300,075)
c.	CASH FLOW FROM FINANCING ACTIVITIES:			(===(===(===(=),=))
С.	Proceeds from Issue of Shares (including premium)			
	Proceeds/ (Repayment) of Long Tem Borrowings		-	11,700,000
	Proceeds/ (Repayment) of Short Tem Borrowings		83,110,220	(625,558)
	Dividend Paid		(1,580,143) (29,623,349)	131,656,155 (25,771,081)
36	Net cash used in Financing activities	[C]	51,906,728	116,959,516
	Net Increase in Cash and Cash Equivalents	[A+B+C]	22,369,065	60 711 745
	Cash and Cash Equivalents - Opening Balance	[///0/0]	137,455,987	60,711,745 76,744,246
	Cash and Cash Equivalents - Closing Balance		159,825,052	137,455,987
	Cash and Cash Equivalents - Closing Balance per BS		159,825,052	137,455,987
	As per our report of even dat	· •	For House by T	
	For Anay Gogte & Co		For Heranba Indus	cries Limited

Chartered Accountants

[A.R.Gogte] Proprietor



S.K.Shetty **R.K.Shetty** 

Managing Executive Director Director DIN: 00038681 DIN : 00038703

Place: Mumbai Date : 3rd September, 2016