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CIN No.L24231GJ1992PLC017315



Date: February 09, 2024

**BSE Limited** Phiroze Jeejeebhoy Towers, Dalal Street, Mumbai- 400001,

Scrip Code: 543266

National Stock Exchange of India Limited Exchange Plaza, 5<sup>th</sup> Floor Plot no. C/I, G Block, Bandra - Kurla Complex, Bandra (E), Mumbai - 400 051. Symbol: HERANBA

Dear Sir/Madam,

# <u>Sub:</u> Outcome of the Board Meeting in accordance with SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 ("Listing Regulations")

The Board of Directors of the Company at their meeting held on February 09, 2024 *inter alia*, transacted the following business items:

### 1. Financial Results

Pursuant to Regulation 33 of Listing Regulation, The Board approved the Un-audited Financial Results (Standalone and Consolidated) for the quarter and nine months ended December 31, 2023 together with Auditor's Limited Review Report thereon.

Please find enclosed herewith the followings:

- a) Un-audited Financial Result (Standalone and Consolidated) for the quarter and nine months ended December 31, 2023 together with Auditor's Report thereon;
- b) Press Release on the Financial Results for the quarter and nine months ended December 31, 2023.

An extract of the aforementioned results would be published in the newspaper in accordance with the Listing Regulations.

The Financial Result will also be available on the website of the Company at <u>www.heranba.co.in</u> and also on website of BSE Ltd at <u>www.bseindia.com</u> and National Stock Exchange of India Limited at <u>www.nseindia.com</u>.

The Company hereby declares that the Auditor have expressed an unmodified opinion in the Audit Limited Review Report on the Financial Result for the quarter and nine months ended December 31, 2023.



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The Board Meeting commenced at 12.30 p.m. and concluded at 1.28 p.m.

You are requested to kindly take the above information on record.

Thanking you,

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Yours sincerely, For Heranba Industries Limited

Abdul Latif Company Secretary and Compliance Officer Membership No.: A17009

Encl: As above

903-904, 9th Floor, Raheja Chambers, 213, Nariman Point, Mumbai 400 021. Tel.: 6752 7100 Fax: 6752 7101 E-mail: nvc@nvc.in

Independent Auditor's Review Report on Standalone Unaudited Financial Results of Heranba Industries limited for the Quarter and nine months ended on December 31, 2023, pursuant to the Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 (as Amended)

Τo,

The Board of Directors of Heranba Industries Limited

- 1. We have reviewed the accompanying statement of standalone unaudited financial results ("the Statement") of Heranba Industries Limited ("the Company") for the quarter and nine months December 31, 2023, being submitted by the Company pursuant to the requirements of regulation 33 of the SEBI (Listing Obligation and Disclosure Requirements) Regulations, 2015 (as amended)"Listing Regulations", including relevant circulars issued by the SEBI from time to time.
- 2. The Statement is the responsibility of the Company's Management and has been approved by the Board of Directors. This statement has been prepared in accordance with the recognition and measurement principles laid down in the Indian Accounting Standard 34 "Interim Financial Reporting" (Ind-AS 34) prescribed under section 133 of the Companies Act, 2013 read with the relevant rules issued thereunder and other accounting principles generally accepted in India and in compliance with regulation 33 of the Listing Regulations. Our responsibility is to express a conclusion in our report on this statement of standalone unaudited financial results based on our review.
- 3. We conducted our review in accordance with the Standard on Review Engagement (SRE) 2410, "Review of Interim Financial Information performed by the Independent Auditor of the Entity" issued by the Institute of Chartered Accountants of India. This Standard requires that we plan and perform the review to obtain moderate assurance as to whether the financial statement is free of material misstatements. A review of interim financial information consists of making inquiries, primarily of persons responsible for accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Standards of Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. We have not performed an audit and, accordingly, we do not express an audit opinion.

4. Based on our review conducted as above, nothing has come to our attention that causes us to believe that the accompanying Statement of unaudited financial results, prepared in



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accordance with applicable accounting standards as specified under section 133 of the Companies Act, 2013, read with rule 7 of the Companies (Accounts) Rules, 2014 and other recognized accounting practices and policies, has not disclosed the information required to be disclosed in terms of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 as amended including the manner in which it is to be disclosed, or that it contains any material misstatement.

For Natvarlal Vepari & Co Chartered Accountants Firm Registration No. 10697<u>1W</u>

N. Javendran



Partner M. No. 040441 Mumbai Dated: February 09, 2024 UDIN: **24040441BKFTGM2283** 

HERANBA	INDUSTRIES	LIMITED

CIN:L24231GJ1992PLC017315

Regd. Office:PLOT NO 1504/1505/1506/1 GIDC, PHASE-III, VAPI, Valsad-396195, Gujarat, India, Tel. No.: +91 260 240 1646 Corporate Office: 2Nd Floor, A Wing, Fortune Avirahi, Jain Derasar Road, Borivali-West, Mumbai-400092,

Tel. No.: +91 22 28987912

Unaudited Statement of Standalone Financial Results for the Quarter and Nine Months ended December 31, 2023

SI.	Particulars		Quarter Ended		Nine months ended		Year Ended	
No.		31.12.23	30.09.23	31.12.22	31.12.23	31.12.22 Reviewed	31.03.23 Audited	
_		Reviewed	Reviewed	Reviewed	Reviewed			
1	Income							
	(a) Revenue from Operations	301.70	429.51	280.21	1,013.46	1,065.48	1,324.38	
	(b) Other Income	6.65	5.25	0.88	19.96	9.33	13.58	
	Total Income	308.35	434.76	281.09	1,033.42	1,074.81	1,337.96	
11	Expenses							
	{a} Cost of materials consumed	184.10	312.30	176.39	692.27	765.85	907.99	
	(b) Purchase of stock in trade	-	-	0.34	-	0.34	7.09	
	(c) Changes in Inventories of Finished Goods and Work- in-Progress	19.17	(11.34)	17.38	32.23	(50.76)	{26.89	
	(d) Employee Benefit Expenses	18.97	20.15	15.24	54.41	48.59	64.42	
	(e) Finance Costs	2.62	2.09	2.31	7.01	5.06	7.91	
	(f) Depreciation and Amortisation Expenses	6.25	6.08	5.76	17.87	16.59	22.59	
	(g) Other Expenses	51.17	61.51	45.29	157.54	163.15	210.71	
	Total Expenses	282.28	390.79	262.71	961.33	948.82	1,193.82	
111	Profit before Tax (I-II)	26.07	43.97	18.38	72.09	125.99	144.14	
IV	Tax Expenses/(Credit)	-						
	(a) Current Tax	7.72	11.75	5.54	20.00	33.69	38.86	
	(b) (Excess) / Short provision for taxation in respect of earlier years	-			-		(0.49	
	(c) Deferred tax charge / (credit)	(0.87)	(0.29)	(1.55)	(1.17)	{3.48}	{4.34	
-	Total Tax Expenses	6.85	11.45	3.99	18.83	30.21	34.03	
v	Profit for the Year after Taxes (III-IV))	19.22	32.51	14.39	53.26	95.78	110.11	
VI	Other Comprehensive Income (net of Taxes)							
	(a) Items that will not be reclassified to profit or loss (net)	0.05	0.06	0.12	0.14	0.36	0.11	
	(b) Items that will be reclassified to profit or loss (net)	5	(1 <b>7</b> )		2	0.08	0.08	
	Total Other Comprehensive Income (net of Taxes)	0.05	0.06	0.12	0.14	0.44	0.19	
VII	Total Comprehensive Income for the period (V+VI)	19.26	32.57	14.51	53.40	96.22	110.30	
VIII	Paid up Equity Share Capital (Face value of Rs.10 Each fully paid up)	40.01	40.01	40.01	40.01	40.01	40.01	
IX	Other Equity						776.10	
х	Earning per share (not annualised for the quarters)							
	(a) Basic	4.80	8.12	3.60	13.31	23.94	27.52	
	(b) Diluted	4.80	8.12	3.60	13.31	23.94	27.52	





Notes:

- 1 The above financial results as reviewed by the Audit Committee, were approved and taken on record by the Board of Directors in their meeting held on February 9, 2024.
- 2 The statutory auditors have carried out a limited review of the Standalone financial results for the quarter and nine months ended December 31, 2023 and have issued their unmodified report thereon.
- 3 The standalone financial results of Heranba Industries Limited (the Company) have been prepared in accordance with Indian Accounting Standards (Ind AS) notified under the Companies (Indian Accounting Standards) Rules, 2015 (as amended) and in terms of regulation 33 of the SEBI (Listing Obligations and Disclosure requirements), 2015 as amended.
- 4 During the quarter ended December 31,2023 Mikusu India Private Limited (wholly owned subsidiary company Acquirer Company) has entered into Share Purchase Agreement dated November 8, 2023, with the promoters and other shareholders to acquire 29,09,719 Equity Shares (FV of Rs. 10 Each) consisting of 48.50% of the total equity share capital of Daikaffil Chemicals India Limited (Target Company) at price of Rs. 24.00 per share aggregating to Rs. 6.98 Crores. During the quarter ended December 31,2023, no equity shares have been transfered to Mikusu India Private Limited (wholly owned subsidiary company Acquirer Company). The Acquisition of 48.48% of shares of the target company has been completed on February 5, 2024.

Mikusu India Private Limited (wholly owned subsidiary company - Acquirer Company) has made an open offer (from February 09,2024 to February 23,2024) to the public shareholders of the Target Company to acquire from them upto 26% of the total share capital at offer price of Rs. 38.72 per share aggregating to Rs. 6.04 Crores.

- 5 The company is engaged in manufacture and sale of Agro Chemical business. As the Company's business activity falls within a single business segment, there is no separate reportable segment as per Ind AS 108 " Operating Segments".
- 6 Figures for the previous period have been regrouped / re-classified to confirm to the figures of the current period.

Place: Mumbai Date: February 9, 2024





903-904, 9th Floor, Raheja Chambers, 213, Nariman Point, Mumbai 400 021. Tel.: 6752 7100 Fax: 6752 7101 E-mail: nvc@nvc.in

Independent Auditor's Review Report on Unaudited Consolidated Financial Results for the guarter and nine months ended December 31, 2023 of Heranba Industries limited pursuant to the Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 (as Amended)

To,

The Board of Directors of Heranba Industries Limited,

- 1. We have reviewed the accompanying statement of unaudited consolidated financial results of Heranba Industries Limited (the Parent and its subsidiaries together referred to as "the Group"), for the quarter and nine month ended December 31, 2023 ("the Statement"), being submitted by the Parent pursuant to the requirement of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended ("the Listing Regulations").
- 2. This Statement is the responsibility of the Parent's Management and has been approved by the Parent's Board of Directors. This statement has been prepared in accordance with the recognition and measurement principles laid down in Indian Accounting Standard 34 "Interim Financial Reporting" ("Ind AS 34"), prescribed under section 133 of the Companies Act, 2013, and other accounting principles generally accepted in India and in compliance with regulation 33 of the Listing Regulations. Our responsibility is to express a conclusion on the Statement based on our review.
- 3. We conducted our review of the Statement in accordance with the Standard on Review Engagements (SRE) 2410 "Review of Interim Financial Information Performed by the Independent Auditor of the Entity", issued by the Institute of Chartered Accountants of India. This standard requires that we plan and perform the review to obtain moderate assurance as to whether the Statement is free of material misstatement. A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.
- 4. We also performed procedures in accordance with the circular issued by the SEBI under Regulation 33(8) of the Listing Regulations, to the extent applicable.



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5. The Statement includes unaudited standalone financial results of the following entities:

Name of the Entities	
Heranba Industries Limited- Holding Company	
Wholly owned Subsidiaries	
Mikusu India Private Limited	
Heranba Organics Private Limited	

6. Based on our review conducted and procedures performed as stated in paragraph 3 and 4 above, nothing has come to our attention that causes us to believe that the accompanying Statement, prepared in accordance with the recognition and measurement principles laid down in the aforesaid Indian Accounting Standard and other accounting principles generally accepted in India, has not disclosed the information required to be disclosed in terms of Regulation 33 of the Listing Regulations, including the manner in which it is to be disclosed, or that it contains any material misstatement.

For Natvarlal Vepari & Co Chartered Accountants Firm Registration No. 106971W

TAL VEPA Mumbai N Jayendran RED ACCOU

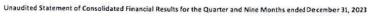
Partner M. No. 040441 Mumbai Dated: February 09, 2024 UDIN: 24040441BKFTGNS259

	HERANBA INDUSTRIES LIMITED
	CIN:L24231GJ1992PLC017315
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Regd. Office:PLOT NO 1504/1505/1506/1 GIDC, PHASE-III, VAPI, Valsad-396195, Gujarat, India, Tel. No.: +91 260240 1646 Corporate Office: 2Nd Floor, A Wing, Fortune Avirahi, Jain Derasar Road, Borivali-West, Mumbai-400092, Tel. No.: +91 22 28987912

Sr			Quarter Ended		Nine mont	Year Ended	
No.	Particulars	31.12.23	30.09.23	31.12.22	31.12.23	31.12.22	31.03.23
		Reviewed	Reviewed	Reviewed	Reviewed	Reviewed	Audited
E	Income						
	(a) Revenue from Operations	299.66	424.29	275.03	999.16	1,058.64	1,318.82
	(b) Other Income	1.69	1.84	0.64	9.32	9.09	12.22
	Total Income	301.35	426.13	276.67	1,008.48	1,067.73	1,331.04
11	Expenses						
	(a) Cost of materials consumed	184.96	312.00	176.34	692.83	765.06	907.99
	(b) Purchase of stock in trade	{0.00}	0.21	0.34	0.30	0.34	7.30
	(c) Changes in Inventories of Finished Goods and Work-in-Progress	14.19	(19.96)	13.15	12.41	(58.05)	(33.32
	(d) Employee Benefit Expenses	22.02	23.06	16.01	62.68	50.04	67.06
	(e) Finance Costs	2.66	2.13	2.31	7.11	5.07	7.94
	(f) Depreciation and Amortisation Expenses	6.35	6.18	5.79	18.15	16.65	22.73
	(g) Other Expenses	54.25	64.70	46.39	165.43	154.65	213.76
	Total Expenses	284.43	388.32	260.33	959.92	944.76	1,193.46
111	Profit before Tax (I-II)	16.92	37.81	16.34	48.56	122.97	137.58
IV	Tax Expenses/(Credit)						
	(a) Current Tax	7.72	11.75	5.54	20.00	33.69	38.87
	(b) (Excess) / Short provision for taxation in respect of earlier years				-		(0.49
	(c) Deferred tax charge / (credit)	(4.72)	(0.85)	(1.82)	(6.67)	(3.95)	{5.17
	Total Tax expense	3.00	10.90	3.72	13.33	29.74	33.21
٧	Profit for the Year after Taxes (III-IV))	13.92	26.91	12.62	35.23	93.24	104.37
VI	Other Comprehensive Income (net of Taxes)						
	(a) Items that will not be reclassified to profit or loss (net)	0.06	0.05	0.12	0.14	0.36	0.10
	(b) Items that will be reclassified to profit or loss (net)	•		-	-	0.09	0.08
	Total Other Comprehensive Income (net of Taxes)	0.06	0.05	0.12	0.14	0.45	0.18
VII	Total Comprehensive Income for the period (V+VI)	13.98	26.96	12.74	35.37	93.69	104.55
	Profit/(Loss) after tax for the period attributable to :						
	Owners of the parent	13.92	26.91	12.62	35.23	93.24	104.37
	Non-controlling interest - profit / (loss)		-		12		
		13.92	26.91	12.62	35.23	93.24	104.37
_	Other Comprehensive Income for the period attributable to :						
	Owners of the parent	0.06	0.05	0.12	0.14	0.45	0.18
	Non-controlling interest - profit / (loss)	-1	-				
		0.06	0.05	0.12	0.14	0.45	0.18
	Total Comprehensive Income for the period attributable to :						
	Owners of the parent	13.98	26.96	12.74	35.37	93.69	104.55
	Non-controlling interest - profit / (loss)	4 ()	-		-	14	
		13.98	26.96	12.74	35.37	93.69	104.55
VIII	Paid up Equity Share Capital (Face value of Rs.10 Each fully paid up)	40.01	40.01	40.01	40.01	40.01	40.01
IX	Other Equity						810.37
x	Earning per share (not annualised for the quarters)						
	(a) Basic	3.48	6.73	3.15	8.81	23.30	26.09
	(b) Diluted	3.48	6.73	3.15	8.81	23.30	26.09







#### Notes:

- 1 The above financial results as reviewed by the Audit Committee, were approved and taken on record by the Board of Directors in their meeting held on February 9, 2024.
- 2 The statutory auditors have carried out a limited review of the Consolidated financial results for the quarter and nine months ended December 31, 2023 and have issued their unmodified report thereon.
- 3 The financial results of the Company have been prepared in accordance with Indian Accounting Standards (Ind AS) notified under the Companies (Indian Accounting Standards) Rules, 2015 (as amended) and in terms of regulation 33 of the SEBI (Listing Obligations and Disclosure requirements), 2015 as amended.
- 4 During the quarter ended December 31,2023 Mikusu India Private Limited (wholly owned subsidiary company Acquirer Company) has entered into Share Purchase Agreement dated November 8, 2023, with the promoters and other shareholders to acquire 29,09,719 Equity Shares (FV of Rs. 10 Each) consisting of 48,50% of the total equity share capital of Daikaffil Chemicals India Limited (Target Company) at price of Rs. 24.00 per share aggregating to Rs. 6.98 Crores. During the quarter ended December 31,2023, no equity shares have been transfered to Mikusu India Private Limited (wholly owned subsidiary company - Acquirer Company). The Acquisition of 48.48% of shares of the target company has been completed on February 5, 2024

Mikusu India Private Limited (wholly owned subsidiary company - Acquirer Company) has made an open offer (from February 09,2024 to February 23,2024) to the public shareholders of the Target Company to acquire from them upto 26% of the total share capital at offer price of Rs. 38.72 per share aggregating to Rs. 6.04 Crores.

5 In Accordance with Ind AS 108 "Operating Segments", the Group is engaged in manufacture and sale of Agro Chemical business. The geographical information of the Group's revenue in India and Outside India are tabulated below

Particulars			Quarter Ended		Nine Mont	Year Ended	
		31.12.23	30.09.23	31.12.22	31.12.23	31.12.22	31.03.23
		Reviewed	Reviewed	Reviewed	Reviewed	Reviewed	Audited
India	Segment Revenue	189.85	316.75	134.85	671.95	669.04	776.48
	% of Total Segment revenue	63.35%	74.65%	48.85%	67.25%	63.20%	58.88%
Outside India	Segment Revenue	109.81	107.54	141.18	327.21	389.60	542.34
	% of Total Segment revenue	36.65%	25.35%	51.15%	32.75%	35.80%	41.12%
Total	Segment Revenue	299.66	424.29	276.03	999.16	1,058.64	1,318.82
	% of Total Segment revenue	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%

6 Figures for the previous period have been regrouped / re-classified to confirm to the figures of the current period.

By Order of the Board For Heranba Industries Limited

Raghuram K Shetty Managing Director DIN-00038703

Place: Mumbai Date: February 9, 2024



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PRESS RELEASE

# Heranba Industries Limited Reports Q3FY24 Results Revenues at ₹301.70 Crore Vs ₹ 280.21 Crore PY

PAT at ₹19 Crores Vs ₹14 Crores PY

**Mumbai, February 9<sup>th</sup>, 2024: Heranba Industries Ltd. (BSE: 543266, NSE: HERANBA, ISIN: INE694N01015),** one of India's leading Agrochemical company has announced its financial results for Third quarter and Nine months ended December 31<sup>st</sup>, 2023.

### **Financial Snapshot:**

Particulars	Quarterly				Annual		
(in ₹ Crore)	Q3FY24	Q3FY23	Change	9MFY24	9MFY23	Change	FY23
Revenues	301.70	280.21	7.60%	1013.46	1065.48	-4.80%	1,324.38
EBITDA	34.94	26.45	32.09%	78.13	117.43	-33.46%	174.64
EBITDA margin	11.58%	9.43%	215 bps	7.71%	11.02%	(331 bps)	13.10%
РАТ	19.21	14.39	33.49%	53.26	95.78	-44.39%	110.11
PAT margin	6.36%	5.13%	123 bps	5.25%	8.98%	(373 bps)	8.30%

**Mr. Raghuram K. Shetty, Managing Director of Heranba Industries Limited, commented,** "The Company revenues stood at ₹301.70 Cr. in Q3FY24 driven by strong performance in domestic markets navigating uneven monsoon distribution. Our export business was affected by the weak export demands & falling prices.

We are dedicated to accelerating revenue growth and productivity efforts in order to achieve significant margin expansion and we continue to view FY24 as crucial acceleration point in Heranba's trajectory.

### **About Heranba Industries Limited:**

Heranba is a leading agrochemical company in India. Heranba's mission is to improve Crop Productivity and Public Health. It is committed to the wellness of world citizens. Heranba manufacturers Synthetic Pyrethroids and its intermediates in India. It has 4 (four) manufacturing facilities across India with employee strength of more than 950. It has a wide network of businesses in India as well as across the globe. Heranba has expertise on all the key chemical reactions on commercial scale.

For more information on Heranba, please visit https://www.heranba.co.in

### For further details please get in touch with:

**Abdul Latif** Heranba Industries Limited Tel No.: +91 22 2898 7912 Email: <u>compliance@heranba.com</u>